

**TUESDAY, SEPTEMBER 30<sup>TH</sup> 2014**

**HKCBA BUSINESS NETWORKING MORNING WORKSHOP**



**7:30 A.M. - 10:30 A.M. - Hilton Suites Markham**

**8500 Warden Avenue, Markham ON L6G 1A5 - 905-470-8500**

<http://www3.hilton.com/en/hotels/ontario/hilton-toronto-markham-suites-conference-centre-and-spa-YYZAPHF/index.html>

HKCBA organizes these workshops to encourage Canadian business – particularly small and medium enterprises - to take the opportunity and initiative to expand their business activities by taking advantage of the exciting opportunities that are available – now and increasingly in the future – in the rapidly growing Asia marketplace. These Workshops provide advice and examples as to how SMEs may do this, in confidence and safety, by using Hong Kong as their business platform to cover the regional markets in other parts of China and Southeast Asia.

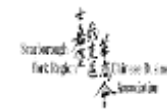
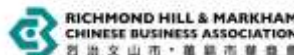
This Workshop will cover such topics as:

- the opportunities, accessing market intelligence, risk management and more
- how to sell, locate, monitor, finance, inputs and goods using reliable sources in Hong Kong and Mainland China
- how to start, the services and initiatives available; business matching services, sector-specific missions to HK, available government funding, etc.
- what you need to know about doing business in Hong Kong, Mainland China and Asia

**ORGANIZED BY:**



**IN PARTNERSHIP WITH:**



Foreign Affairs, Trade and  
Development Canada  
Trade Commissioner Service

Affaires étrangères, Commerce  
et Développement Canada  
Service des délégués commerciaux

**REGISTER NOW:**

Visit our web site - <http://www.toronto.hkcba.com> - or complete Page 3 attached and email to [bob@hkcba.com](mailto:bob@hkcba.com) - - or fax to 416-366-1569

**TUESDAY, SEPTEMBER 30<sup>TH</sup> 2014**

**HKCBA BUSINESS NETWORKING MORNING WORKSHOP**



7:30 A.M. - 10:30 A.M. - Hilton Suites Markham

8500 Warden Avenue, Markham ON L6G 1A5 - 905-470-8500

<http://www3.hilton.com/en/hotels/ontario/hilton-toronto-markham-suites-conference-centre-and-spa-YYZAPHF/index.html>

**PROGRAMME OUTLINE**

7:30 A.M. **REGISTRATION AND NETWORKING - CONTINENTAL BREAKFAST – VIOLET & ORCHID ROOMS**

8:00 A.M. **OPENING REMARKS:** Anne Waldes, President, HKCBA Toronto GTA Section  
President & CEO Trade Link International Limited  
His Worship Mayor Frank Scarpitti, City of Markham  
Gloria Lo, Director, Hong Kong Economic & Trade Office, Toronto

8:15 A.M. to 9:45 A.M. **PANEL DISCUSSION** Violet/Orchid Rooms

**Unleash the Canada-Hong Kong Business Potential**

**Moderator:** Stephen Bald Vice-President, Financing and Consulting, GTA North  
Business Development Bank of Canada

**Speakers:** Gloria Lo Director, Hong Kong Economic & Trade Office, Toronto  
Andrew Yui Director, Canada, Hong Kong Trade Development Council  
Shirley Wong Principal Consultant, Canada, Invest Hong Kong  
Hugh Chow Chief Operating Officer, ViXS Systems Inc.  
2014 Hong Kong-Canada Business Achievement Award Recipient

**Questions:**

10:30 A.M. **CLOSING REMARKS - THANK YOU** Violet/Orchid Rooms

**NETWORKING - ONE ON ONE DISCUSSIONS**

**TUESDAY, SEPTEMBER 30<sup>TH</sup> 2014**

**HKCBA BUSINESS NETWORKING MORNING WORKSHOP**



**7:30 A.M. - 10:30 A.M. - Hilton Suites Markham**

**YES.... PLEASE REGISTER ME:**

NAME: \_\_\_\_\_ COMPANY: \_\_\_\_\_

EMAIL: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ CITY \_\_\_\_\_ PROVINCE \_\_\_\_\_

POSTAL CODE: \_\_\_\_\_ PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

**REGISTRATION FEES:** (Includes continental breakfast)

**HKCBA and all PARTNER SUPPORTING ORGANIZATIONS MEMBERS:** -  
Register now - \$ 25.00 HST included

**NON MEMBERS:**  
Register now - \$ 35.00 HST included

**PAYMENT:**

VISA  MASTERCARD  AMEX  CHEQUE

CARD #: \_\_\_\_\_ EXPIRY: \_\_\_\_\_

CARDHOLDER NAME: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

**NO REFUNDS OR CANCELLATIONS AFTER September 26<sup>th</sup> 2014. NO-SHOWS WILL BE BILLED.**

**GST# 12391 4244 RT0002**

**HOW TO REGISTER** SEND this page (and if applicable your cheque payable to HKCBA (Toronto)) to:

**BY MAIL:** The Hong Kong-Canada Business Association - (Toronto),  
# 9 Temperance Street, 2<sup>nd</sup> Floor,  
Toronto, Ontario M5H 1Y6 – ATTN: Robert Brown

**BY EMAIL:** [toronto@hkcba.com](mailto:toronto@hkcba.com) **BY FAX:** Fax this page to: 416-366-1569

**REGISTER ON LINE ON OUR WEB PAGE:** [www.toronto.hkcba.com](http://www.toronto.hkcba.com)